

UAHU Board Meeting
Tuesday October 11, 2016
Dental Select Board Room

Attendees: Rob Sautter, Craig Paulson, Trenton Olson, Martine Smith, Crystal Cowley, Brian Christiansen, Tim Jackson, Tim Gill, Mike Sonntag, Matt Spencer, Beverly Holloway

Excused: Craig Symes, Lynn Strate, Jeff Hyde, Doug Bronson, Bart Tapp, Rayna Simmons,Carolynn Badger, Loraine Sundquist

Action Items:

- Mike will need to provide Day on the Hill presentation and bio to Martine in time to get CE approved before Christmas
- Mike to invite Mike Deru to join the board
- Rob to create annual strategic plan
- Tim – Send bio to Beverly
- Matt to report all checks that have gone out but not yet cleared
- Matt to create an editorial to Tribune and Deseret News on PHI

1. Welcome

Rob read anti-trust statement

Motion to approve minutes from September board meeting approved

2. Follow ups from last months

- Tim to provide a small paragraph to recap the success of the fundraiser for Jim Dunnigan. Also provide an AvenueH report based on the Health Reform Task Force meeting
- Newsletter: Everything to Rayna last week to put together, should go out this week.

Wednesday's CE Lunch:

- Pass out raffle tickets to those that completed the survey or those that complete the survey while at the lunch.
- Pass out raffle tickets to those that contribute to HUPAC
- Craig to conduct meeting – Rob will be heading up the HUPAC donations

3. Committee Reports

Treasurer – Lynn: Excused. Budget approved during Executive Board Meeting will be sent to her to enter in the system

Legislative Report – Mike and Tim:

- Health Reform Task Force debrief
 - o Medicaid Expansion: Discussed if we want to take a strong position on this or not. Determined it would most likely be best to express sympathy for those that can't afford coverage but not take a strong opinion.
 - o DOI made a presentation on rates for 2017. Large increases in both individual and small group but feels like the market will begin to stabilize
 - o AvenueH and others presented on the relevance of the state SHOP. Select Health and HSA Health Plan are fairly indifferent to the SHOP continuing. The DOI has a concern of moving it to the Federal Exchange though due to tying provisions between the individual and shop marketplaces for carries.

- Still intend to invite Mike Deru to join the board
- Checks are being distributed over the next 2 weeks. Trying to meet with most in person although it may make sense to mail some. Mike has been funding most of the meals out of his pocket to date and hasn't submitted receipts.
- Combining PPO and HMO regulations are being discussed. This would mean HMO's will be part of the guarantee fund.
- Balance Billing: This is coming closer to being solved without the member being put in the middle.
- Telehealth – providers are wanting to be paid like any other office visit for a telehealth visit. The hope is that the State takes the position to not regulate this and leave it to providers and insurers to negotiate.
- Day on the Hill
 - o Sponsorships are being pursued
 - o Need to give a good sense of direction to our members utilizing a 3x5 card outlining where UAHU standing on the issues

Awards – Beverly

- Membership increases: Outreach program with carriers. Carriers are being asked to include a UAHU marketing piece in their broker appointments. Be sure to let Beverly know when a carrier commits.
- Meeting with the DOI will help gain us points – Rob to set up a meeting with Michael
- Meetings with carriers/partners gain points. Need to document the planning, meeting and follow up report of all the sponsorship meetings Craig and Martine go on.
- Rob – Create annual strategic plan
- Website being updated with presentations – waiting on a few additional slide decks to upload everything
- Outreach to new agents
 - o Talk with finance course teachers at Westminster and SLCC
 - o Pursue any connection we may have to Weber State Sales Program
 - o Craig willing to sponsor an internship through his agency

HUPAC – Matt

- Balance is \$17,000
- Provide report of checks that have been cut but not yet cleared the bank

4. Items for Discussion

- Dunnigan Fundraiser – went really well.
 - o Wayne Gray would be a good person to reach out to about joining UAHU
 - o Passing out flyers this weekend door to door – UAHU has sent out emails to ask for volunteers and support this.
- Sales Congress – discussed the option of having a carrier panel. Recommended to not have the sales people on this but executive level, actuaries/underwriters, or financial employees
 - o Carriers on the board agreed it may be possible if questions could be provided ahead of time. Possibly allow each carrier to focus on the topics they feel are their specialty.
- Possibility of making November's board meeting by phone or canceling – recognize this is a busy time of the year for all.

Meeting Dismissed