



NABIP Utah Board Meeting Minutes – Leadership Planning Meeting

July 12, 2023

1:00AM – 3:30PM

Attendees: Nicole Kuhni, Erick Kuhni, Kortnie Lawrence, Bryce Goodman, Bart Spencer, Dawnann Baldwin, Matthew Wells,
Virtual Attendance: Meredith Levy, Christian Pasillas,
Guest Regional Vice President for Region 7: Robert Tierney
Not in Attendance: Josh Schreiber, Jon Clark, Ernie Sweat, Lynn Strate, Charlie Briggs, Mike Deru

Update:

1. Motions from Strategic Leadership made by Nicole:

For the main operating account:

a) to approve the new signers - Lisa, Nicole, Lynn for the account at Wells Fargo.

b) to change name to NABIP UT from Utah Association of Health Underwriters

Approved by Kortnie, Seconded by Dawnann

2. for the PAC account:

a) to approve the new signers - Lisa, Nicole and Lynn.

b) Nicole to open a new bank account at Wells Fargo and have the balance transferred from old account (700001944) to new account (not yet created). New bank account will be named: NABIP UT PAC

Approved by Kortnie, Seconded by Dawnann

Special Message: Current NABIP President: Erick Kohlsdorf - Welcome to the team!

Board Introductions: Each Chair Present Quick Introductions

Regional Vice	PowerPoint: What is NABIP -Utah Chapters – attempt to close 2 chapters and have funds re-directed to the State. Until we have enough leadership to have president-elects and vp, we need to close the rest. Member surveys to go out soon
Region 7: Robert Tierney	-Return on Your Investment (Image shown from National- use to recruit) -Speaking with 1 voice -Mission Statements Mission: NABIP-UT will improve its members' ability to meet the health, financial and retirement security needs of all people through education, advocacy and professional development. Vision: All individuals will have access to health, financial and retirement security through the services of insurance professionals. -Membership Recognition (NABIP Logo or Pin) -Website Overview and navigation shown to board - how to find Vision videos, training videos, e-commerce and Working with the Media -Presented National Leadership Training Materials

Executive Board: President – Leads Chapter

Secretary – Minutes, Bylaws, and Policies & Procedures

Treasurer – Finances

VP and PE - have not been filled yet but in a larger chapter would be treated

as “understudy”

Misc.:

-Board Meeting will be moved to accommodate all schedules: will be held: 1st Wednesday of each month @ 9:30am. Location is TBD but virtual for Aug.

-Education Foundation brought up, \$500 allocated for donation

Chapter Business: -Traveling on behalf of NABIP

-Medicare Summit 8/17/2023

-Day on the Hill 1/18/2024

-Sales Con 5/15/2024

-Chair Members sign agreement

-Leadership Training

-LPRT (Leading Producers Round Table)

-NABIP Website: How To, Member Resources, Leadership

-Regional Meeting will be held via zoom for 2023, in CoA for 2024. Perhaps

we will have a meeting in person to watch the zoom together.

NABIP Utah

Current Board:

President: Nicole Kuhni

Past President: Josh Schrieber

Vice President: Not filled

Secretary: Kortnie Lawrence

Treasurer: Lynn Strate

Legislation: Erick Kuhni, Ernie Sweat

HUPAC/PAC: Jon Clark, Mike Deru

Awards: Bryce Goodman, Dawnann Baldwin

Media: Matthew Wells

Membership/Retention: Charlie Briggs

Professional Development: Bart Spencer, Christian Pasillas

Public Service: Not filled

Meeting Closed: Nicole Kuhni Approved, Dawnann Baldwin Second