



NABIP Utah General Board Meeting Agenda

December 6, 2023 9:00 AM – 10:00 AM

Attendees:

Nicole Kuhni, Kortnie, Lawrence, Bart Spencer, Meredith Levy, Charlie Briggs, Erick Kuhni, Dawnann Baldwin, Evelyn Everton
 Absent: Spence Hebdon, Jon Clark, Josh Schreiber, Lynn Strate, Matthew Wells, Christian Pasillas, Bryce Goodman

Anti-Trust Statement

Associations are subject to strict scrutiny under antitrust laws because an association is by its nature, a group of competitors joined together for a common business purpose. The antitrust laws require companies to make certain decisions by themselves, not in conjunction with competitors. Therefore, associations and their members must proceed with extreme caution in certain areas of activity to insure against violation of antitrust laws. Discussions of current or future prices or commissions and refusing to deal with or boycotting any insurance carrier are among a number of areas specifically prohibited by the antitrust laws and will not be permitted in today's meetings.

11/1/2023 Minutes [Need to get out still - need to approve October minutes - Bart approves, Kortnie seconds](#)

Upcoming Events

Leg Hot Topics – Dec. 6 (repeats first wed of every month)
 Leg Town Hall - Jan 8, 2024
 DOH – Jan 18, 2024
 Golf – May 14, 2024
 Sales Congress – May 15, 2024

Chair Updates

- **Legislative Updates – Erick-** Federal gov't keeps changing ruling on Accumulator bill. Erick explains bill and how it worked, Trumps involvement and Biden Administration as well. In headlock over the bill and what does that mean for us?
- **Lobbyist - Evelyn -** No bills published on Dec 1 (which is usually when they do this). Insurance Revisions bill - Bramble. Nothing published, only titles
- **Secretary - Kortnie -** No Update
- **Treasurer – Lynn** Reveiwed current bank balance at Wells Fargo
- **Sales Congress – Paylocity -** still outstanding \$4000; we will start to publicizie and promote this after Day on the Hill
- **Professional Development – Christian/Bart -** Christian Absent - Bart will work with everyone to find CE for Feb. Nicole suggested a CE on LTC due to the new
- **Communications –** Ads were a hit! We had a great click rate and our cost was under budget.
- **Media – Matt -** absent
- **PAC –** We need a member to step into this chair position
- **Membership – Charlie -** Jonie renewed - saved a lapse
- **Member Retention -** saved a lapse
- **Community Service - DawnAnn -** March for another event, hopefully at the Christmas Box House again - possible work on flowerbeds and playgrounds
- **Awards – Bryce -** not in attendance
- **Executive Director –Meredith-** Keep working your sponsorships!
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Other Business

- Committee to review p&p
- Ad Performance
- Landmark Award – Donation to NABIP Foundation. Minimum of \$1/member to get points - vote \$204
- Sponsors
- Closing Salt Lake and Northern



Notes:

Next General Board Meeting – Wed., Jan. 3 , 2024 at 9 am
