



Utah Chapter Monthly General Board Meeting

Agenda – Wednesday – January 3, 2024

First Wednesday of Every Month at 9:00am Mountain Time

Opening Remarks

Nicole Kuhni

Anti-Trust Statement (Read by: Nicole Kuhni)

Associations are subject to strict scrutiny under antitrust laws because an association is by its nature, a group of competitors joined together for a common business purpose. The antitrust laws require companies to make certain decisions by themselves, not in conjunction with competitors. Therefore, associations and their members must proceed with extreme caution in certain areas of activity to insure against violation of antitrust laws. Discussions of current or future prices or commissions and refusing to deal with or boycotting any insurance carrier are among a number of areas specifically prohibited by the antitrust laws and will not be permitted in today's meetings.

Attendees:

Nicole Kuhni, Kortnie Lawrence, Meredith Levy, Evelynn Everton, Erick Kuhni, Matt Wells, Jon Clark, Bart Spencer, Charlie Briggs, Bryce Goodman, Spence Hoban, Roya Hedlund

Absent:

Lynn Strate, Josh Schreiber, Christian Pasillas

Special Guest:

Past President

Ryan Thorn

- Policies & Procedures (P&P's): Volunteers for the committee from the board
- Committee President: Nicole Kuhni, volunteered: Erick Kuhni, considering: Jon Clark
- Also suggested reaching out to other past presidents for support

Upcoming Events

- Legislative Hot Topics – January 3rd (repeats first Wednesday of every month)
- Legislative Town Hall – January 8th, 2024
- Day on the Hill – January 18th, 2024
- Golf – May 14th, 2024
- Sales Congress – May 15th, 2024

Chapter Chair Reports:

President

Nicole Kuhni

- Night on the Hill: current sponsorship & needed sponsorship.
- Chair updates given on sponsorship reach-outs from each chair.
- Working to update carrier contacts for future sponsorship opportunities.
- Day on the Hill: 5000 in current sponsorship. Need for additional sponsorships & current registered people.
- Possible speakers & suggestions for needed speakers.

- **Legislation**

Erick Kuhni

- No new updates

- **Lobbyist** **Evelyn Everton**
-No new updates
- **Secretary** **Kortnie Lawrence**
-No new updates
- **Treasure** **Lynn Strate (Meredith Levy filled in)**
-Finances behind on sponsors for Sales Congress.
- **Professional Dev.** **Bart Spencer**
-Possible upcoming CE's for 2024
- **Media** **Matt Wells**
-No new updates
- **HUPAC/PAC** **Jon Clark**
-currently running report updates
-Donations down from last year
-Reminder of importance for PAC participation/donations from the board
- **Membership** **Charlie Briggs**
-2 new members & 1 transfer member. Reaching out to lapsing members.
- **Membership Retention** **Spence Hoban**
-No new updates
- **Awards** **Bryce Goodman**
-Chair leadership training needed for Landmark Award
- **Newsletter** **Meredith Levy**
-January newsletter sent out

New Business

- Communications from NABIP, members receiving the needed information via email for upcoming events.
- Policies & Procedures push to be finished by end of year
- Registration needed from those attending Town Hall Mtg. January 8th
- DOH – Registration needed from those attending January 18th

General Board Voted on past PAC records:

- PAC Records to be retained for 7 years (Board Consensus)

Adjourn – by Nicole Kuhni

Scheduled Utah NABIP Chapter Monthly Board Meetings

First Wednesday of each month at 9:00 am Mountain

Remaining meetings:

- February 7, 2024
- March 6, 2024
- April 3, 2024
- May 1, 2024
- June 5, 2024