



## Utah Chapter Monthly General Board Meeting Agenda – Wednesday – February 7, 2024

*First Wednesday of Every Month at 9:00am Mountain Time*

### Opening Remarks

Nicole Kuhni

### Anti-Trust Statement Read by: Nicole Kuhni

Associations are subject to strict scrutiny under antitrust laws because an association is by its nature, a group of competitors joined together for a common business purpose. The antitrust laws require companies to make certain decisions by themselves, not in conjunction with competitors. Therefore, associations and their members must proceed with extreme caution in certain areas of activity to insure against violation of antitrust laws. Discussions of current or future prices or commissions and refusing to deal with or boycotting any insurance carrier are among a number of areas specifically prohibited by the antitrust laws and will not be permitted in today's meetings.

### Special Guest:

**Former National NABIP President: Rusty Rice**

*-Acknowledged NABIP Utah for it's direction and work towards goals set*

### Attendees:

Nicole Kuhni, Lynn Strate, Kortnie Lawrence, Meredith Levy, Erick Kuhni, Bart Spencer, Jon Clark, Matthew Wells, Dawnann Baldwin, Bryce Goodman

### Approved Minutes:

January Board Minutes Approved: Matthew Wells, Kortnie Lawrence (second)

### Upcoming Events

- Legislative Hot Topics – February 7<sup>th</sup> (repeats first Wednesday of every month)
- Strategic Planning Meeting - March 6<sup>th</sup>
- NABIP Utah Virtual CE: Long Term Care – March 13<sup>th</sup>
- NABIP Region 7 Virtual CE – March 27<sup>th</sup>
- NABIP In Person CE: Ethics (3 hours) – April 11<sup>th</sup>
- Charity Event: Christmas Box House (Spring Clean Up) – March 20<sup>th</sup>
- Golf – May 14<sup>th</sup>, 2024
- Sales Congress – May 15<sup>th</sup>, 2024

### Chapter Chair Reports:

**President Nicole Kuhni**

- Agenda highlights & updates on future events*
- Discussed NABIP Contacts and updates needed*
- Strategic planning meeting review of goals & setting new goals*

- **Lobbyist Evelyn Everton**  
*-No new updates*

- **Legislation** **Erick Kuhni**  
 -Mentioned 3 bills being watched:  
 Telemedicine bill / Accumulator bill / Senator Thurston bill
- **Secretary** **Kortnie Lawrence**  
 -No new updates
- **Treasure** **Lynn Strate**  
 -Profit & Loss: January \$10,231  
 -Sales Congress: \$6,820  
 -Medicare Summit: \$22,130  
 -DOH: \$8,581
- **Professional Dev.** **Bart Spencer**  
 -Discussed the importance of keeping up with CE opportunities
- **Media** **Matt Wells**  
 -Discussed challenges in communications and media outreach, particularly with Deseret News and the Tribune.
- **HUPAC/PAC** **Jon Clark**  
 -PAC finances \$754 incoming  
 -PAC balance: \$39,716.25  
 -updating credit cards and contact information  
 -Nicole Kuhni Discussed: Filing PAC reports quarterly
- **Awards** **Bryce Goodman**  
 -Awards nominations and award updates
- **Charity Event** **Dawann Baldwin**  
 -Christmas Box House spring clean up for the children, fixing up garden boxes for planting & playground clean up.
- **Membership** **Nicole Kuhni**  
 -5 new members: member spotlights
- **Membership Retention** **Spence Hoban**  
 -No updates
- **Newsletter** **Meredith Levy**  
 -February newsletter already sent out

**New Business**

- Registering for Capcon
- Sales Congress Meeting – February 14<sup>th</sup>

**Adjourn – by Nicole Kuhni**

**Scheduled Utah NABIP Chapter Monthly Board Meetings**

First Wednesday of each month at 9:00 am Mountain

Remaining meetings:

- March 6, 2024
- April 3, 2024
- May 1, 2024
- June 5, 2024