



Utah Chapter Monthly General Board Meeting Agenda – Wednesday – March 6, 2024

First Wednesday of Every Month at 9:00am Mountain Time

Opening Remarks

Nicole Kuhni

Anti-Trust Statement Read by: Nicole Kuhni

Associations are subject to strict scrutiny under antitrust laws because an association is by its nature, a group of competitors joined together for a common business purpose. The antitrust laws require companies to make certain decisions by themselves, not in conjunction with competitors. Therefore, associations and their members must proceed with extreme caution in certain areas of activity to insure against violation of antitrust laws. Discussions of current or future prices or commissions and refusing to deal with or boycotting any insurance carrier are among a number of areas specifically prohibited by the antitrust laws and will not be permitted in today's meetings.

Attendees:

Nicole Kuhni, Lynn Strate, Kortnie Lawrence, Meredith Levy, Erick Kuhni, Jon Clark, Dawnann Baldwin, Bryce Goodman, Spence Hoban, Charlie Briggs, Roya Hedlund

Approved Minutes:

February Board Minutes Approved: Erick Kuhni, Kortnie Lawrence (second)

Upcoming Events

- NABIP Utah Virtual CE: Long Term Care – March 13th
- NABIP Region 7 Virtual CE – March 27th
- NABIP In Person CE: Ethics (3 hours) – April 11th
- Charity Event: Tiny Tim's Charity (event details coming)
- Golf – May 14th, 2024
- Sales Congress – May 15th, 2024

Chapter Chair Reports:

President

Nicole Kuhni

- [Agenda highlights & updates on future events](#)
- [Strategic planning meeting – in person April 3rd](#)
- [General Board Meeting to follow](#)

• Lobbyist

Evelyn Everton

- [No new updates](#)

• Legislation

Erick Kuhni

- [Discussed the benefit of opening a few Hot Topic meetings to the public](#)
- [Discussed 3 bills NABIP Utah was actively involved with: Telemedicine bill, Accumulator bill, House Bill](#)

- **Secretary** **Kortnie Lawrence**
-No new updates
- **Treasure** **Lynn Strate**
-DOH: Successful
-Medicare: Successful
-Sales Congress: behind on sponsors
- **Professional Dev.** **Bart Spencer**
-Upcoming CE's for March & April
-CE's topics and/or interests wanted from brokers
- **Media** **Matt Wells**
-NABIP unable to get recognition from local newspaper outlets.
-Social Media outreach increased
- **HUPAC/PAC** **Jon Clark**
-Reviewed goals set in 2023
-Working to update PAC list, removing non-members, lapsed membership...
-Moved files to Quickbooks
-Adding QR code for donations
- **Awards** **Bryce Goodman**
-Awards nominations and award updates
-NAPIB chair training video's chair updates
- **Charity Event** **Dawann Baldwin**
-Event changed to Tiny Tim's: (event details coming)
- **Membership** **Nicole Kuhni**
-Membership has dropped (lapsed memberships, non-renewals, retired members, members moving to an agency).
-Member losses: chapter determining non-renewals rather than retired
- **Membership Retention** **Spence Hoban**
-No updates
- **Newsletter** **Meredith Levy**
-March newsletter sent out
-Pearls of Wisdom recognition from 10+ years members

New Business

- Strategic Planning Meeting – in person April 3rd

Adjourn – by Nicole Kuhni

Scheduled Utah NABIP Chapter Monthly Board Meetings

First Wednesday of each month at 9:00 am Mountain

Remaining meetings:

- April 3, 2024
- May 1, 2024
- June 5, 2024