



Utah Chapter General Board Meeting
Agenda – Wednesday – November 6th, 2024
First Wednesday of Every Month at 9:00 am Mountain Time

Opening Remarks

Nicole Kuhni

Attendees: Nicole Kuhni, Andrew Theis, Kortnie Lawrence, Lynn Strate, Erick Kuhni, Meredith Levy, Bryce Goodman, Roya Hedlund, Lindsay Shawcroft, Dawnann Baldwin, Ernie Sweat, Matt Wells

Anti-Trust Statement Read by: Nicole Kuhni

Associations are subject to strict scrutiny under antitrust laws because an association is by its nature, a group of competitors joined together for a common business purpose. The antitrust laws require companies to make certain decisions by themselves, not in conjunction with competitors. Therefore, associations and their members must proceed with extreme caution in certain areas of activity to insure against violation of antitrust laws. Discussions of current or future prices or commissions and refusing to deal with or boycotting any insurance carrier are among a number of areas specifically prohibited by the antitrust laws and will not be permitted in today's meetings.

Minutes Approval:

- October 2024 Board Minutes, to be sent via email for approval

Announce President Elect: Andrew Theis

Sponsorships - Nicole Kuhni & Andrew Theis

- Updates to 2025 sponsorships and changes for outreach
 - All inclusive annual sponsorships materials/fliers emailed to the board
 - Explanation of sponsorship packages and how they would be utilized to support future events
 - Open floor – board had a chance to share thoughts and ask questions
 - Past sponsors still owing, board asked to reach out and request balance be paid
 - Possible New sponsor for future events

Accounts & Budget - Lynn Strate

- General Account: \$23,269.13
- PAC: \$43,715.98

Legislative Hot Topics – Nicole Kuhni & Erick Kuhni

- Available to entire membership
- Starting January 8th, 2025

Future Leaders Network – Bryce Goodman

- Past meetings went well
- Future meetings will be held February or March

PAC – Ernie Sweat

- NABIP Utah making a donation to Jim Dunnigan campaign
-

Upcoming Events

- Charity Event – Christmas Box House, November 13th, 2024 2-4pm
- Virtual Meet & Greet with NABIP CEO Jessica Brooks, December 11th 2024, 12-1pm
- Legislative Hot Topics - TBD
- Night with Legislators, January 14th 2025, 6:30-8:30pm (Utah State Capital, Beehive Room)
- NABIP Utah Day on the Hill, January 23rd 2025, Utah State Capital
- NABIP Capital Conference, February 23rd - 26th
- NABIP Utah Annual Golf Outing, May 13th 2025
- NABIP Utah Sales Congress, May 14th 2025
- Charity Event – Kids Charity: TBD

Open Floor:**Adjourn – by Meredith Levy & Andrew Theis****Scheduled Utah NABIP Chapter Monthly Board Meetings**

First Wednesday of each month at 9:00 am Mountain remaining meetings:

- December 4, 2024 (written report is an option)
- January 8, 2025
- February 5, 2025
- March 5, 2025
- April 2, 2025
- May 7, 2025
- June 4, 2025